

2017 NetMotion Community Partner FAQ

Q: What is a NetMotion Community Partner?

A: Community Partner is the new name given to our partners, as we all form the NetMotion Partner Community.

Q: Why did NetMotion select 3Eye Technologies?

A: 3Eye Technologies is our premier North America Distributor partner. This collaboration will help you sell more efficiently and provide you a tremendous level of sales support and opportunity. You are welcome to begin quoting with 3Eye immediately as well.

Q: Can I still place orders directly from NetMotion?

A: Yes. You can still place orders directly with NetMotion until 6/30/2017. After that date orders will need to be quoted and placed via 3Eye Technologies.

Q: What happens if a sales opportunity does not close by 6/30/2017?

A: All sales opportunities that do not close (PO submitted) by 6/30/2017 will be handled on a case by case basis.

Q: Will I be able to receive quotes directly from NetMotion still?

A: Yes, from 4/3/2017 until 6/30/2017 you may receive quotes directly from NetMotion. Any such direct quote will expire on 6/30/2017 and will need to be reissued via 3Eye Technologies. You are welcome to begin quoting with 3Eye immediately as well.

Q: How do I get an account with 3Eye Technologies?

A: Simply visit this website to create an account - <http://www.3eyetech.com/netmotionapp/>

Q: Do I need to tell NetMotion that I have created an account with 3Eye Technologies?

A: No. Once an account with 3Eye Technologies has been created it will take effect on 7/1/2017.

Q: What happens if I do not have an account with 3Eye Technologies by 7/1/2017?

A: Your status as a NetMotion Community Reseller Partner will no longer be valid and you will not be able to receive any quotes for any NetMotion sales opportunity (new, add-on or renewals quotes).